

Sunday, August 9, 2020 8:17 AM

Meeting Notes 8/10

- **General / Announcements**
 - Weekly Quote: "Put all your eggs in one basket... the handle's going to break. Then all you've got is scrambled eggs" -- Nora Roberts, author
 - Pat is going to get into the #'s more during Wed's meeting but we need to drastically work on our sales diversity. HIV has saved us from having some dreadful months as a business and I hate having 75% of our eggs there. We should all be thinking of ways to drive more sales diversity.
 - COVID Update - Any new school schedule updates?
 - SafeWay - See notes from meeting, Dental call, new logo underway, new hire update
 - Subpoena for Hydroxychloriquin - UPDATE on gathering all documents? Waiting to hear from Frier
 - Side meetings still to schedule:
 - Companywide Quarterly meeting 1 week from Wed.
 - #'s needed from accounting
 - Going to need to setup video for those who don't have it
 - Book club new book. Any topics you're interested in?
 - **Schedules:**
 - Company happy hour Thursday - location still TBD
 - Sprinkler room repairs on Tuesday 8am
 - Holly out Mon
 - CB / PB half day Wed
- **Sales / marketing -**
 - All / Other
 - HIV allocation of product between accounts - separate meeting
 - Slow mover discounts
 - Swift plan
 - Internal Sales / Account managers
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 - Miami / Hospital
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- **Compliance**
 - Blvd peds, supporting documents coming from Peter / Borat
 - SC peds from non-API vendors
 - [REDACTED]
 - PDP -
- **Accounting**
 - Customer credit limit final review
 - Don't pay Blvd anything until I give you the green light
 - Write off PR \$1600 balance
 - PDP -
- **IT**
 - Decision on ERP by EOW, Acumatica is front runner
 - PDP -
- **Purchasing: Hospital / Pharmacy**
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 - PDP -
- **Processing**
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 - PDP -
- **Warehouse**
 - Lost shipments review
 - UPS critical
 - Documents from shed to bankers boxes
 - PDP -
- **HR**
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